



Memorandum of Understanding (MOU) for FREE Solar Development Services

Date of MOU	
Customer Name	
Customer Full Mailing Address	
Customer Point of Contact (POC) & Title	
POC Phone Number	
POC Email Address	
Estimated Size of Solar PV System (kW – DC)	TBD - as shown in customer Solar Feasibility Study (SFS) and subject to final engineering
Estimated Square Feet of Roof Restoration	TBD – as shown in customer Solar Feasibility Study (SFS) and subject to roof inspection
Facility Name and Location of System(s) (attach additional sheets as needed)	
Engineering Structural Analysis (ESA) and/or ALTA land survey fee	Not included — subject to terms of a Limited Authorization to Proceed (LATP) or other definitive agreement.

This Memorandum of Understanding (“MOU”) represents a non-binding mutual understanding between Customer and Secure Solar Futures (collectively, the “Parties”) regarding the exchange of confidential information to enable Secure Solar Futures to provide Customer with a FREE Solar Value Analysis (“SVA”). The Parties agree to honor the confidentiality of all information exchanged under this MOU and to not share such information with third parties. The Parties may voluntarily elect to execute a mutual Non-Disclosure Agreement (“NDA”) at a future date. The SVA, described in Exhibit A, will enable both parties to explore the feasibility for Secure Solar Futures to provide Solar Development Services, in the form of a 20 or 25-year Solar Development Services contract and the restoration of one or more roofs for facilities for a 20-to-25-year warranty. Such Solar Development Services would include the financing, installation, operation, and maintenance of a solar photovoltaic (PV) project by Secure Solar Futures or its subsidiary, installed on the Customer’s land or roof(s), to generate electricity for the Customer at less than or equal to the cost of electricity from the utility company, and at no capital or maintenance cost to the Customer. The size, economic benefits and completion dates for such project(s) would be determined as part of the FREE SVA and roof inspection.

FOR CUSTOMER

BY: _____

NAME(PRINT): _____

TITLE: _____

DATE: _____

SECURE SOLAR FUTURES

BY: _____

NAME(PRINT): MAGGIE DAVISON

TITLE: CHIEF OPERATING OFFICER

DATE: _____

EXHIBIT A DESCRIPTION OF FREE SOLAR VALUE ANALYSIS (SVA)

The following describes key information that each party agrees to provide under this MOU.

SECURE SOLAR FUTURES	CUSTOMER
<p>Secure Solar Futures to develop a FREE Solar Value Analysis (SVA) based on information provided by Customer: The SVA will include three key components:</p> <ol style="list-style-type: none"> 1) Electricity Bill and Tariff Rate Analysis: Secure Solar Futures will review the customer's electricity bills for each site to understand the customer's rate schedule/framework, usage history/behavior and current grid component rates (i.e., demand, fuel, riders, etc.). 2) Site Analysis and Technical Design: In consultation with Customer's facilities personnel, Secure Solar Futures will conduct a site review using satellite imagery and identify site(s), possible access to electrical room(s), and possible interconnection point(s). Roof: conduct preliminary analysis of roof condition and need for and/or feasibility for a roof restoration Ground: conduct preliminary analysis of grading, drainage, and access for ground-mount installation. Based on the site analysis, Secure Solar Futures will develop a preliminary technical design including site layout(s), shading analysis, approximate physical space of the array(s), and equivalent equipment/panels, and potential output in kWh. 3) Economic Analysis: Secure Solar Futures will integrate the electrical usage and technical design of the system and develop a comprehensive economic cost/benefit analysis and present these findings for Customer's review. 	<p>Customer agrees to provide the following information:</p> <p>Electric Bills: Customer to provide 12 months of actual electric bills (preferably in PDF format) for each facility to be analyzed. Demand Interval Data (as needed): At no cost to the Customer, Customer will provide written consent for the Utility to release confidential Customer power usage Information in 30 minute or hourly demand data CSV format for an entire year.</p> <p>Roof Information (as appropriate): Customer to provide a description of roof type, date of installation or replacement, and engineer of record information for each facility to be analyzed.</p> <p>Roof Warranties: Customer to provide copies of roof warranties and contact information for roofer of record for each roof under consideration.</p> <p>Roof Engineering Drawings: Customer to provide as-built structural roof drawings.</p> <p>Land Parcel Information (as appropriate): Address of property(ies) owned by customer, and relevant information regarding rights-of-way, zoning, land use approvals, and topo maps as available.</p> <p>Capital Improvements Plans for roofs of each facility to be analyzed (if applicable).</p> <p>Procurement: Customer to provide written confirmation from procurement officer and/or legal counsel whether Customer may enter into a Development Services Agreement under a negotiated contract without requiring a formal RFP.</p>



Services to be provided separately:

- Structural Engineering Analysis (for roof mount solar): to determine load bearing capacity of the roof to support a solar array (typically 5 to 6 pounds per square foot); or
- ALTA survey (for ground-mount solar): to determine location of easements, utilities, property lines, etc.

LATP and Development Services Agreement:

Upon completion of the SVA, Customer and Secure Solar Futures will mutually decide on the benefits of proceeding with procurement for solar and, as needed, roof restoration. At the Customer's choice, the above professional services could be integrated and partially paid for under a **Limited Authorization to Proceed (LATP)**, whereby any fees paid for the LATP would be reimbursed under the Solar Services Agreement. Following LATP (as needed), and at no cost to the Customer, Parties may enter into a 20- or 25-year Development Services Agreement, financed through a Solar Self Generation Agreement (Solar SGA) or Solar Power Purchase Agreement (Solar PPA) or Solar Lease.

