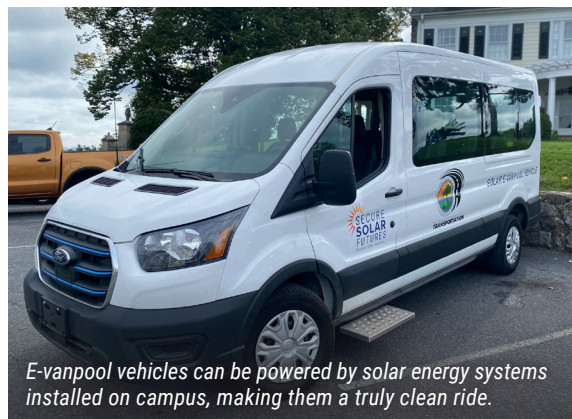




## BEAT THE BUS DRIVER SHORTAGE: GIVE YOUR STUDENTS A FASTER & CLEANER COMMUTE

A continuing shortage of professional school bus drivers has forced schools nationwide to cut some routes and lengthen the remaining routes—leading to longer travel times and crowded buses while increasing the risk of delays. Kids and parents complain while schools search for solutions. But there just aren't enough drivers to go around, a situation unlikely to change anytime soon.

**Our Solar School E-Vanpool Program can quickly reduce long routes without having to wait to hire more professional drivers—while saving money.** Smaller vehicles can be driven by any staff member who commutes to school. Using volunteer drivers saves on labor costs. A vehicle lease eliminates up-front capital cost, and electric vehicles are cheaper to operate. EVs also run quieter and cleaner, making them popular with students, parents, and drivers alike.



*E-vanpool vehicles can be powered by solar energy systems installed on campus, making them a truly clean ride.*

### PROGRAM SUCCESS

In a pilot program, Augusta County Schools in Virginia used 10-passenger e-vans driven by teachers' aides to cut long rural bus routes up to 61 miles round trip, **saving students up to 2 hours travel time per day.** And running EVs **saved \$500 monthly per vehicle** in cost for gas.

### HOW IT WORKS **EXPAND THE POOL OF DRIVERS**

Through a special dealer arrangement, we are able to provide 10-passenger electric vans, which are difficult to acquire on the open market. That's because this size of van is approved for use in student transportation by a driver without a commercial driver's license. Then, we help you start your own vanpool program with volunteer drivers from existing staff.

#### **SHORTEN LONG BUS ROUTES**

Cut longer bus routes by putting some students into vans, reducing everybody's commuting time and offering door-to-door service.

#### **PROVIDE A MORE COMFORTABLE RIDE WITH EVs**

EVs run much quieter than a diesel bus or even a gasoline van, leading to calmer, better behaved students. EVs also provide indoor air that's up to 12 times cleaner than inside a diesel bus. And in hot weather, students appreciate the air conditioning.

#### **SAVE MONEY**

Get started with no upfront cost through a five-year lease with \$0 down, eliminating the upfront costs of vehicle purchase. Then, enjoy savings from reduced costs of operation and maintenance compared to gasoline vans.

### CUSTOMER PRAISE

"It's a plus that the electric vans are cheaper to operate than gasoline or diesel vehicles. The EVs also run cleaner and quieter, promoting the health of both the students and the drivers, who have given the e-vans high marks. It's a win-win solution for students, parents, and drivers alike."

—NICK NYCUM, TRANSPORTATION DIRECTOR, AUGUSTA COUNTY PUBLIC SCHOOLS, VIRGINIA